

## *The Compass Group, Inc.*

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In the pursuit of fulfilling a worthy mission, every nonprofit organization has greater needs than resources. The Compass Group provides individualized fundraising consulting services to **build the capacity of our clients to successfully raise more money**. To that end, we bring a wealth of knowledge and experience and a steadfast commitment to the fundamental role that nonprofits play in our society.

At Compass, we take pride in our personalized service. We know that your organization has its own unique culture, strengths and challenges, so we take time to get to know your organization and your staff and volunteers. Building genuine relationships allows us to develop comprehensive, tailor-made strategies and services that include every level of your development infrastructure and leadership.

Through our five core services, Compass addresses every aspect of your fundraising operation. These core services include:

- Planning Studies
- Campaign Management
- Development Audits
- Audit Implementation
- Leadership Development

Navigating the opportunities and pitfalls of the philanthropic sector is a challenging undertaking. In each of the core areas above, Compass ensures the right direction in fundraising by creating detailed strategies, establishing achievable milestones, working hard for your long-term best interest, and doing whatever it takes to ensure your fundraising success.

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*“I have worked with several consulting groups in my career. The Compass Group has brought a wonderful level of professionalism and attention to detail to our campaigns and our over-all development planning. I would recommend The Compass Group without reservation.”*

—John Fay, President, Inova Healthcare Foundation