



## **KATIE STRATTON**

*Vice President*

Katie Stratton has more than ten years of successful experience in the nonprofit arena in various fundraising capacities. Her areas of expertise include organizational development, strategic planning, major gift fundraising and development process and systems analysis.

Prior to joining The Compass Group, Ms. Stratton served as director of development for the College of Arts and Sciences at American University in Washington, D.C., focusing on major gift cultivation and solicitation. She also served as director of major gifts at the Catholic University of America in Washington, D.C. In addition to her higher education experience, Ms. Stratton has worked in theatre, arts education, and health care.

The breadth of Ms. Stratton's fundraising experience includes: events management; supervision and leadership of giving officers; volunteer coordination and training; annual giving; corporate and foundation work; and major gift strategy, solicitation and stewardship.

Ms. Stratton holds a Bachelor of Science degree in organizational leadership and supervision from Purdue University. Additionally, she holds a master's degree in organization development from American University and the NTL Institute of Applied Behavioral Sciences. Her graduate work focused on organization analysis, strategic planning, teambuilding, group facilitation, inter-group dynamics, personality theory, leveraging diversity, and transformational change management.

While pursuing her master's degree, Ms. Stratton served as a volunteer consultant with the National Naval Medical Center in Bethesda, Maryland and The Campaign for America's Future in Washington, D.C.

A resident of Washington, D.C., Ms. Stratton is a member of the Association of Fundraising Professionals (AFP), the Chesapeake Bay Organization Development Network, the OD Network, American University/NTL MSOD Alumni Chapter, and the District of Columbia Purdue Alumni Club. Additionally she serves as a volunteer for the National Multiple Sclerosis Society-National Capital Chapter, The Lewin Center, in Bethel, Maine, and Woolly Mammoth Theatre Company.