



Nicholas Scully, CFRE
Senior Consultant
nscully@therightdirection.com

Nicholas Scully has more than 30 years of experience in the nonprofit sector. His areas of expertise include campaign management and implementation, prospect engagement and cultivation, alumni relations, planned giving, major gift solicitation, donor stewardship and enrollment management.

Prior to joining The Compass Group, he was the vice president for institutional advancement and athletics at Christian Brothers University in Memphis, Tennessee. He formerly served Grace-St. Luke's Episcopal School in Memphis in several leadership roles.

Mr. Scully holds a bachelor's degree from Christian Brothers University, attended law school at Memphis State University and earned a master's degree with honors from Vanderbilt University with an emphasis in institutional advancement. A presenter regionally and nationally for the Council for the Advancement and Support of Education (CASE), the Association of Fundraising Professionals (AFP) and Noel-Levitz, he has been a Certified Fundraising Executive (CFRE) since 1989. He has taught the CFRE survey course many times and has been a guest lecturer at the Professional Seminar on Major Gifts Fundraising at Vanderbilt University.

Mr. Scully has served on boards and advisory councils for numerous regional and national nonprofits. In 2000, he was the recipient of the Crystal Award for Fund Raising Executive of the Year presented by the Memphis Chapter of AFP. He was recognized by Vanderbilt University with the prestigious Dave Jones Award for Excellence in Institutional Achievement at commencement ceremonies in 1999.